2023 Q4 Update

March 5<sup>th</sup> 2024





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- All financial numbers are prepared in accordance with IFRS which is approved by regulators in Taiwan
- All financial numbers are unaudited
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### **4Q23 Result Summary**

#### 2023年第四季營運簡報

| NT\$ | Revenues | Net Profits | EPS  |
|------|----------|-------------|------|
| 4Q23 | 18.3 bn  | 3 mn        | -    |
| 2023 | 69.9 bn  | 208 mn      | 0.51 |

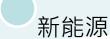
- 4Q23 revenues slightly up 1.1% versus last quarter
- 4Q23 gross margin decrease from last quarter 5.8% to 4.7% owing to changes in product and customer mix. Net profit of 4Q23 is NT\$3 million
- 2023 full year revenue totaled NT\$69.9 billion, declined 28.1% yoy. Net profit reached NT\$208 million down from previous year NT\$544 million due to scaled-down business and investment loss
- FY2023 EBITDA totaled NT\$5,964 million, and we remained net cash position as of year-end



# 轉型多角化事業

#### 新事業營收成長可期

- > 2024年整體新事業營收可望倍數成長
  - 儲能櫃已於2023年開始出貨, 2024年預計出貨量可望成長2倍
  - 激光雷達開始出貨,2024年貢獻營收
  - 3D列印取得新客戶訂單,並拓展至更多元產品應用



激光雷達





# **Financials**



### **4Q23 Profit & Loss**

#### 2023年第四季損益表

| Profit & Loss            | 4Q23     | 3Q23     | QoQ     | 4Q22     | YoY          |
|--------------------------|----------|----------|---------|----------|--------------|
| (NT\$ million)           |          |          |         |          |              |
| Revenues                 | 18,255   | 18,053   | 1.1%    | 21,802   | (16.3%)      |
| COGS                     | (17,391) | (17,009) |         | (21,055) |              |
| <b>Gross Profits</b>     | 864      | 1,044    | (17.2%) | 747      | <b>15.7%</b> |
| Operating Expenses       | (871)    | (788)    |         | (954)    |              |
| SG&A                     | (725)    | (650)    |         | (781)    |              |
| R&D                      | (146)    | (138)    |         | (173)    |              |
| <b>Operating Profits</b> | (6)      | 256      | -       | (207)    | -            |
| Non-Op Inc/(Exp)         | (25)     | (56)     |         | 236      |              |
| Int Inc/(Exp)            | 124      | 100      |         | 16       |              |
| FX Gain/(Loss)           | (12)     | (71)     |         | (50)     |              |
| Others                   | (138)    | (85)     |         | 270      |              |
| Earnings Before Tax      | (32)     | 199      |         | 29       |              |
| Income Tax               | 57       | (139)    |         | (7)      |              |
| Net Income (Parent)      | 3        | 72       |         | 20       |              |
| EPS (Parent)             | -        | 0.18     |         | 0.05     |              |
| EBITDA                   | 1,271    | 1,589    |         | 1,337    |              |
| Margin:                  |          |          |         |          |              |
| GM                       | 4.7%     | 5.8%     |         | 3.4%     |              |
| OM                       | (0.0%)   | 1.4%     |         | (0.9%)   |              |
| NM                       | 0.0%     | 0.4%     |         | 0.1%     |              |
| Ор Ехр                   | (4.8%)   | (4.4%)   |         | (4.4%)   |              |



Note: 4Q'23 Fully Diluted Weighted Average: 407 million shares

### 2023 Profit & Loss

#### 2023年損益表

| Profit & Loss        | 2023     | 2022       | YoY     |
|----------------------|----------|------------|---------|
| (NT\$ million)       |          |            |         |
| Revenues             | 69,861   | 97,181     | (28.1%) |
| COGS                 | (66,631) | (93,066)   |         |
| <b>Gross Profits</b> | 3,230    | 4,114      | (21.5%) |
| Operating Expenses   | (3,226)  | (3,565)    |         |
| SG&A                 | (2,640)  | (2,869)    |         |
| R&D                  | (586)    | (695)      |         |
| Operating Profits    | 5        | <i>550</i> | (99.1%) |
| Non-Op Inc/(Exp)     | 588      | 710        |         |
| Int Inc/(Exp)        | 453      | (45)       |         |
| FX Gain/(Loss)       | 37       | 46         |         |
| Others               | 98       | 709        |         |
| Earnings Before Tax  | 593      | 1,260      | (52.9%) |
| Income Tax           | (367)    | (678)      |         |
| Net Income (Parent)  | 208      | 544        | (61.7%) |
| EPS (Parent)         | 0.51     | 1.34       |         |
| EBITDA               | 5,964    | 6,231      |         |
| Margin:              |          |            |         |
| GM                   | 4.6%     | 4.2%       |         |
| OM                   | 0.0%     | 0.6%       |         |
| NM                   | 0.3%     | 0.6%       |         |
| Ор Ехр               | (4.6%)   | (3.7%)     |         |

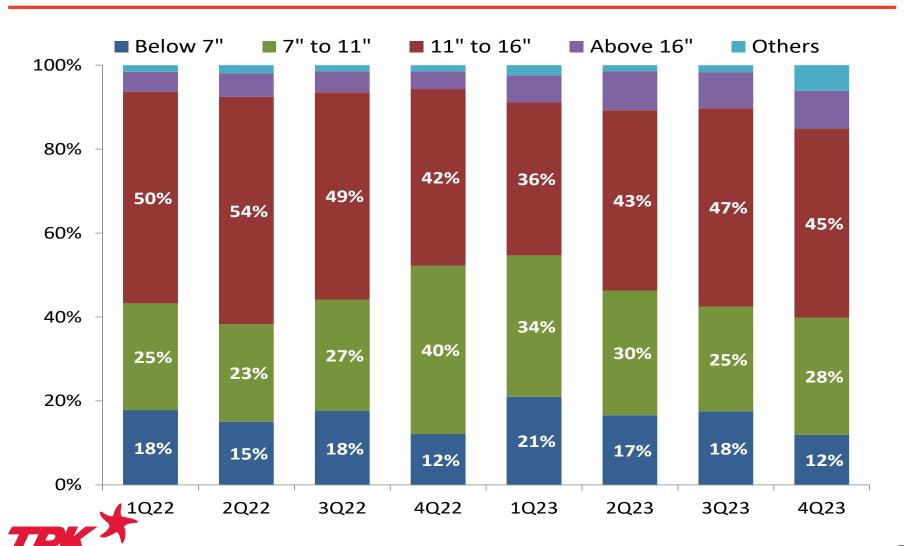


Note: 2023 Fully Diluted Weighted Average: 407 million shares

# **Quarterly Sales by Form Factors**

#### 季營收結構

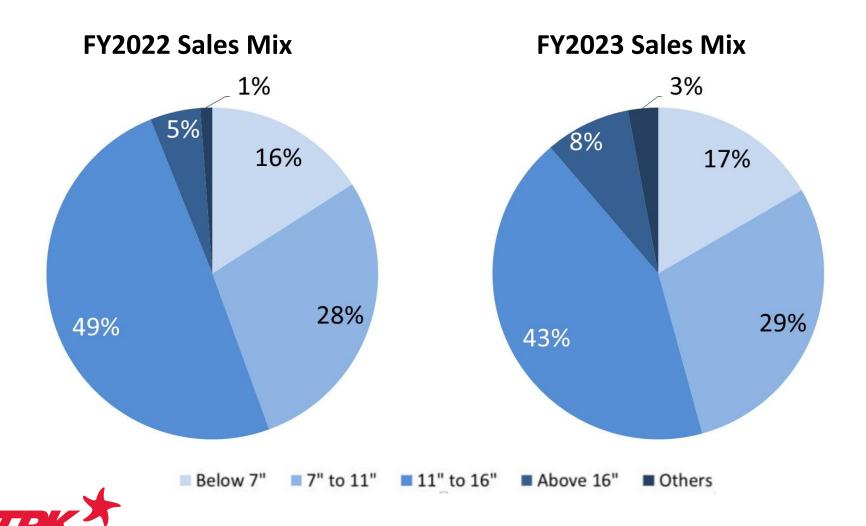
touching tomorrow, today



### **Annual Sales by Form Factors**

年營收結構

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## **4Q23** Balance Sheet

#### 2023年第四季資產負債表

| Balance Sheet                       | 2023/12/31 | 2023/9/30 | 2022/12/31 |
|-------------------------------------|------------|-----------|------------|
| (NT\$ million)                      |            |           |            |
| Cash Equivalents                    | 33,941     | 33,698    | 24,284     |
| Risk-Free Banking Financial Product | 12,380     | 16,910    | 9,972      |
| Receivables                         | 9,123      | 10,459    | 8,433      |
| Other Receivables                   | 2,930      | 3,472     | 6,130      |
| Inventories                         | 6,594      | 6,455     | 9,270      |
| Current Assets                      | 66,988     | 73,030    | 59,833     |
| PP&E                                | 11,665     | 15,038    | 17,574     |
| Total Assets                        | 87,823     | 95,813    | 83,600     |
| ST Loans                            | 14,167     | 16,954    | 12,349     |
| Payables                            | 10,109     | 9,348     | 9,394      |
| Current Liabilities                 | 30,538     | 33,934    | 28,623     |
| LT Loans                            | 15,611     | 17,499    | 11,969     |
| Total Liabilities                   | 50,877     | 57,009    | 46,228     |
| Common Shares                       | 4,067      | 4,067     | 4,067      |
| Retained Earnings                   | 4,525      | 4,521     | 4,519      |
| Total Shareholder's Equities        | 36,947     | 38,804    | 37,372     |
| Ratio Analysis:                     |            |           |            |
| Quick Ratio                         | 1.98       | 1.96      | 1.77       |
| Current Ratio                       | 2.19       | 2.15      | 2.09       |
| ROE (YTD Annualized)                | 0.6%       | 0.7%      | 1.5%       |
| Net Debt to Equity                  | Net Cash   | Net Cash  | Net Cash   |



Note: PP&E includes prepayments.

